



Financial Services Guide

Part 1

1 July 2021

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merit
wealth



This Financial Services Guide (FSG) is an important document that outlines the type of products and services the licensed entities below are authorised to provide under their Australian Financial Services Licenses (AFSL). This document is Part 1 of our Guide and should be read in conjunction with 'Part 2 – Authorised Representative Profile, which will be given to you with this Guide. The two parts make up the Guide. The financial services we refer to in this FSG are offered by:

Merit Wealth Pty Ltd | ABN 89 125 557 002; AFSL 409361 (Merit);
contactus@meritwealth.com.au;

The SMSF Expert Pty Ltd | ABN 17 155 686 356 ;AFSL 445113 (SMSF Expert);
info@thesmsfexpert.com.au

GPS Wealth Ltd | ABN 17 005 482 726 AFSL; 254544 (GPS);
info@gpswealth.com.au

collectively referred to within this FSG as 'the Licensees', 'we', 'us', or 'our'. Where these terms appear in this document you should associate them with the Licensee who provided this FSG to you.

The FSG contains information about:

- who we are and how we can be contacted;
- the financial services that we provide;
- how we and other relevant parties are remunerated;
- when we provide those services;
- important matters relating to our relationships with third parties;
- how to get details on our privacy policy;
- how we resolve disputes, and what you should do if you have one.

Who are we?

GPS, SMSF Expert, and Merit are wholly owned subsidiaries of ASX-listed entity Easton Investments Limited (ASX: EAS) (**Easton Wealth**). Easton Wealth authorises the distribution of this FSG.

The Licensees manage financial planners operating as authorised representatives of GPS, SMSF Expert, and Merit (collectively, '**Advisers**'). Under these arrangements the Licensees provide client engagement services, training, licensing, compliance, investment advice, and support services to the Advisers. The Licensees do not provide legal advice and we do not make any representations about the current or future value of any investments that you acquire, vary, or dispose of through us. You should always make your own enquiries. Before seeking our financial product advice you may have a number of questions you would like to ask us. We provide you with this FSG prior to the provision of any financial product advice and we recommend that you read it as it contains answers to some of the questions you might have.

Why we are not Independent

Easton Wealth is part of the Easton Investments Limited (**Easton Wealth**) group of companies. Easton Wealth offers a series of managed accounts called CARE managed portfolios for which it receives fees, and also offers our clients a choice of paying for Insurance advice via a fee or commissions or a combination. Additionally, HUB24 Limited (an ASX listed provider of investment administration platform and technology services) is a material shareholder of Easton Wealth. These relationships restrict Easton Wealth from being referred to as independent, impartial or unbiased.

Who is responsible for the financial services described in this FSG?

Easton Wealth Licensees, as the holders of AFSLs, are responsible for the financial services provided to you. We have authorised the Corporate Authorised Representative and the Authorised Representatives identified in Part 2 of this FSG to provide financial services to you. Information about your adviser is detailed in Part 2 (Authorised Representative Profile) of this Guide.

How to instruct us

We expect that you will provide us with instructions in person, but you can also give us instructions via email. In some cases, we may require you to sign original documents (such as product application forms) or meet identification requirements.

We can be contacted at **GPO Box 4463, Sydney, 2001; Level 15, 115 Pitt St, Sydney 2000**; by phone on **02 8074 8599**; or via email as noted below.

Merit:	contactus@meritwealth.com.au
GPS:	info@gpswealth.com.au
SMSF Expert:	info@thesmsfexpert.com.au

If we give you personal financial advice we will provide you with a Statement of Advice. To make sure that advice is appropriate to you we must make reasonable enquiries about your current financial situation and future needs. In the Statement of Advice we will tell you about:

- the scope of the advice;
- your current personal and financial position;
- our understanding of your goals and objectives;
- the Advice, strategies and the financial products and services we recommend and the reasons why, any risks and how it addresses your goals and objectives;
- any fees and charges payable and any other benefits we may receive;
- any associations or conflicts we have with Financial Product Issuers or other parties which may have influenced the advice we give you.

If we provide further personal advice to you after we have issued a Statement of Advice and your circumstances have not significantly changed, we may provide the advice to you orally. We will also tell you about any fees or commissions and any associations with Financial Product Issuers or others who may have influenced that advice. We will record these details in a Record of Advice and keep this for seven years after providing the advice to you and you can request a copy of that Record from your adviser.

If we recommend to you a particular Financial Product we will give you information about the particular Financial Product – a Product Disclosure Statement– to help you make an informed decision about the Financial Product.

Complaints

We are committed to providing quality advice to our clients. This commitment extends to providing accessible complaint resolution mechanisms. If you have a complaint about any of our advice you should take the following steps.

Contact your Licensee Representative:

In the first instance please contact the Licensee representative who provided you with the particular service and tell them about your complaint. They will then try to resolve your complaint quickly and fairly.

Internal Dispute Resolution:

If you have raised your concern with your Licensee representative and the matter has not been resolved to your satisfaction, our Dispute Resolution Department can assist. There are three ways you can lodge your complaint:

By telephone:	Call 02 8074 8599, between 8.30am - 5.00pm Monday to Friday (AEST).
In writing (by mail):	Mail your written complaint to: Complaints Manager Easton Wealth GPO Box 4463, Sydney NSW 2001
By email:	complaints@eastonwealth.com.au ;

Once you have contacted Easton Wealth, we will begin the process of investigating and resolving your complaint. Easton Wealth will endeavour to resolve your complaint quickly and fairly, generally within 5 business days. However, some complaints do take more time than others. We expect to resolve all complaints within 30 days. If do not resolve your complaint within 30 days we will advise you of the reasons for the delay, your right to contact AFCA if you are dissatisfied, as well as AFCAs contact details.

External Dispute Resolution

If you do not feel your complaint has been resolved in a satisfactory manner, or if you have not received a response after 30 days, you can lodge a complaint with the Australian Financial Complaints Authority (AFCA). AFCA provides fair and independent financial services complaint resolution that is free for you to use.

AFCA can be contacted as follows:

By telephone:	1800 931 678 (free call)
In writing (by mail):	Australian Financial Complaints Authority, GPO Box 3, Melbourne VIC 3001
By email:	info@afca.org.au
Website:	www.afca.org.au

The Australian Securities and Investments Commission (ASIC) also has a free call Info line on 1300 300 630 which you may use to make a complaint or obtain information about your rights.

You may also contact ASIC by writing to:

In writing (by mail):	Australian Securities and Investment Commission GPO Box 9827, Sydney NSW 2001
Website:	www.asic.gov.au

What is our advice process?

Our advice to you is principally about developing appropriate strategies to achieve your financial goals, taking into account your current circumstances.

The two types of advice that can be provided by our Advisers are:

- **Personal Financial Advice** - under Personal Advice we provide you with advice which takes into account your personal objectives, goals, financial situation, and needs. Where we provide you with Personal Financial Advice we will provide you with an advice document.
- **General Financial Advice** - General advice does not take into account your personal objectives, goals, financial situation, or needs. Where we provide you with General Financial Advice we will not provide you with an advice document.

Our Advisers meet strict education and training requirements and are supported by a team of investment and product specialists.

What financial products and services are we authorised to provide advice on?

We act for you when giving advice and arranging financial products. Both **Merit and GPS** are authorised to provide financial product advice on, and deal in, the following classes of financial products:

- Basic deposit and payment products;
- Retirement savings accounts;
- Government debentures, stocks, or bonds;
- Securities, which includes shares and debentures;
- Life products, including investment life products;
- Standard margin lending facilities;
- Interests in managed investment schemes, including investor directed portfolio services ('IDPS' or 'Wrap'); and
- Superannuation and self-managed superannuation funds.

SMSF Expert is authorised to provide retail client financial product advice on:

- Superannuation, limited to:
 - self-managed superannuation funds;
 - customers who are existing holders of a superannuation product, but only to the extent required for making a recommendation for the establishment of a self-managed superannuation fund and providing advice to the person on contributions or pensions under a superannuation product;
- SMSF Expert is authorised to provide class of product advice on:
 - basic deposit and payment products;

- general insurance products;
- life products, including investment life products; and
- simple managed investment schemes and securities, which includes shares and debentures.

SMSF Expert is authorised to arrange for another person to deal in by issuing, applying for, acquiring, varying, or disposing of superannuation financial products, limited to self-managed superannuation funds for retail clients.

Our internal investment team, supplemented by external experts, provides financial product research, which is used to carefully select and maintain an extensive list of approved products ('**APL**') for our authorised representatives to use when providing personal advice. We will predominantly recommend products on our APL, but may, dependent on particular circumstances, include investigating and recommending products which are not on the APL.

Important Note

Individual GPS and Merit Wealth Advisers may only be authorised to provide advice in some of the above areas. Please refer to Part 2 (Authorised Representative Profile) or their individual authorisation certificate, which sets out the areas they are authorised to provide advice.

Other services

Some Advisers may provide services other than financial product advice services, through separate business arrangements to their financial planning businesses. These other services are not provided under the Licensees' AFSLs and the Licensees do not train, support, or supervise the provision of these other services and have no responsibility in relation to those services. Examples of the services for which the Licensees are not responsible include, but are not limited to:

- General insurance services (for example, car insurance);
- Real estate and direct property advice;
- Taxation services, such as completion of tax returns;
- Accounting and audit services;
- Legal services;
- Consulting services;
- Lending services; and
- Administration and compliance of self-managed superannuation funds.

How do you pay for our services?

We will discuss and agree our fee structure with you before we provide you with services. Fees received in relation to the provision of services can be through the following methods:

- Fee for service (meaning any of the following: a fee for providing a Statement of Advice, a management fee, an ongoing advice or services fee, or any fee that you will pay for the service);
- Receipt of commissions from insurance providers; or
- A combination of any of the above.

Further information in relation to fees and charges charged by your Adviser are detailed in Part 2 (Authorised Representative Profile).

Details of fees, commissions, or other benefits that we are entitled to receive in relation to a specific financial product recommendation will be disclosed to you in dollar and percentage terms in an advice document. In circumstances where an amount or percentage is not known at the time of providing advice, an estimate will be provided. Your Adviser will be able to explain how fees have been calculated.

In some cases, fees may be charged based on an hourly rate. In such a case you can expect to pay up to \$660 per hour (inclusive of GST).

If you elect to receive ongoing advice services from your Adviser, fees are applied based on the desired frequency of contact with your Adviser and the complexity of your circumstances. These fees may be a fixed dollar amount or an asset-based fee. Please refer to Part 2 (Authorised Representative Profile) for specific details relating to fees charged by your Adviser.

The fee rate ranges may vary, depending on the complexity and nature of the work undertaken and type of advice provided. In some circumstances due to the complexity of the advice being sought, a fee may be charged that falls outside of this range.

Where we receive commission in respect of placement of insurance, we will receive an upfront commission of up to 66% (inclusive of GST) of the initial premium, and ongoing commission of up to 22% (inclusive of GST) of renewal premiums. Commissions, whether up-front or ongoing, are paid to us by the Insurer. For example, for an insurance product with an annual premium of \$2,000, where the issuer pays me an upfront commission of 66%, I will receive \$1,320. The issuer will pay me 22% of the annual premium as ongoing commission for as long as you hold the product. Assuming an annual premium of \$2,000, this equates to \$440 per year. Amounts noted here are inclusive of GST.

All fees and commissions relating to financial advice provided to you are payable to your Licensee, who may pass up to 100% of those fees onto your Adviser.

Other fees and charges may be payable by you to the product provider depending on the recommendations in the Statement of Advice (SOA). These fees might include administration fees, investment fees, establishment fees, and other charges levied by the product provider. These fees and charges will be disclosed in their Product Disclosure Statements (PDS) or other documents provided to you.

Other product provider payments

CARE Managed Accounts

Easton Wealth will receive fees for the provision of investment advice in their role as investment adviser to the CARE investment process (please contact your Adviser for more details of our CARE investment process). Any such fees will be outlined in the SOA, should it be applicable, and relate to the work done Easton Wealth's Investment Committee in maintaining the CARE portfolios. The CARE Portfolio Management fee is 0.297% (inclusive of GST) of funds invested as part of CARE. For example, if your account balance in the CARE Managed Account facility was \$100,000, the fee would be \$297 (inclusive of GST) for that year.

What other remuneration may be paid to your licensee?

We and our Advisers may receive some or all of the following types of remuneration, in addition to the remuneration disclosed above, in recommending strategies which will be outlined in your SOA:

Referral arrangements

Under the FASEA Code of Ethics your Adviser is not permitted to directly receive any referral fees for acting on your behalf. Referral fees may, however, be paid to your Adviser's employer, or your Licensee.

We will also not refer to a third party, or provide advice, in circumstances where there is a conflict of interest, unless it can be shown that this course of action is demonstrably in your best interest, and with your prior informed consent. If there is a conflict of interest such that it is not demonstrably in your best interest, then we will decline to provide that advice. We require all of our Advisers to conduct due diligence on referral partners to ensure that referral partners are only recommended where they meet this requirement.

Other relationships which might influence Easton Wealth in providing financial advice services

Hub24 Limited

Easton Investments Limited (Easton Wealth), an ASX listed company, is the owner of GPS Wealth, Merit Wealth and SMSF Expert. HUB24 Limited is an ASX listed provider of investment administration platform and technology services and holds a material shareholding in Easton Wealth.

The Hub24 platform is available to our GPS Wealth and Merit Wealth advisers through an approved product list. Our advisers are obliged to always act in a client's best interests and will only recommend the use of the Hub24 platform if it is appropriate to do. We also continue to use other platforms to implement our investment advice and you are free to request your adviser use an alternative platform if you would prefer. Importantly, no GPS Wealth or Merit Wealth adviser or practice is under any incentive, sales target, or obligation to recommend the Hub24 platform.

Alternative remuneration

In accordance with industry requirements and the law, the Licensee and your Adviser each maintain an Alternative Remuneration register that contains information about any alternative forms of payments or benefits over \$100 that may be received (e.g. tickets to events and conferences).

Your Adviser may not receive one-off benefits in excess of \$300 per annum from any individual service provider, or benefits that exceed \$300 per annum for a series of benefits from the same provider. If you wish to inspect the Alternative Remuneration register or ask any questions about this, please ask your Adviser.

Professional development education support

The Licensee may receive funds for education support from various product providers. Funds associated with this support must be used in the education and training of advisers.

Professional indemnity

Each Licensee holds a professional indemnity ('PI') insurance policy, which complies with the requirements for compensation arrangements under the Corporations Act (subject to its terms and conditions), covering claims relating to the professional services provided by the Licensee and the Advisers.

Each Licensee's PI insurance policy covers advice in relation to professional services provided by Advisers while authorised by the Licensee, even where that representative has subsequently ceased to be an authorised representative of the Licensee.

Privacy

Your privacy is important to us. In general, we collect and verify information about you (and where applicable, persons acting on your behalf) to manage our relationship with you, to ensure that we provide the products and services most appropriate to your needs, and to make certain that we comply with our legal obligations.

The information required to be collected and verified by us depends on who you are and the nature of the service to be provided by us. If you fail to provide us with the required information, or if you provide us with incomplete or inaccurate information, we may not be able to provide you with the products or services you are seeking within the time periods contemplated.

Information acquired by us in the course of providing our services may be provided to external service providers, product and platform providers, auditors, taxation and legal advisers, and information technology consultants. We may also use your information to comply with legislative or regulatory requirements in any jurisdiction.

If you think any of the details that we hold are incorrect or out of date, please contact us to correct this. You can always access the personal information held about you by contacting us.

A copy of our privacy policy is on our website. Otherwise, if you contact us, we can send you a copy.



Level 15, 115 Pitt Street Sydney NSW 2000

02 8074 8599

info@eastonwealth.com.au



merit
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THE SMSF
EXPERT™

GPS Wealth Ltd | AFSL 254 544 | ABN 17 005 482 726

Merit Wealth Pty Ltd | AFSL 409 361 | ABN 89 125 557 002

The SMSF Expert Pty Ltd | AFSL 445 113 | ABN 17 155 686 356

Privacy Collection Statement

This Privacy Collection Statement is for customers of the following entities:

- **Merit Wealth Pty Ltd** ABN 89 125 557 002; AFSL 409361 (**Merit**);
Email: contactus@meritwealth.com.au;
Website: <https://www.meritwealth.com.au/privacy-statement>
- **The SMSF Expert Pty Ltd** ABN 17 155 686 356 ;AFSL 445113 (**SMSF Expert**);
Email: info@thesmsfexpert.com.au;
Website: <https://thesmsfexpert.com.au/privacy-policy/>
- **GPS Wealth Ltd** ABN 17 005 482 726 AFSL; 254544 (**GPS**);
Email: info@gpswealth.com.au;
Website: <https://gpswealth.com.au/privacy.html>

collectively referred to within this statement as 'we' or 'us' or 'our'. Where these terms appear in this document you should associate it with the entity named above who provided this statement to you.

We collect and verify personal information about you (and where applicable, persons acting on your behalf) to manage our relationship with you, to ensure that we provide the products and services most appropriate to your needs and to make certain that we comply with our legal obligations under the *Privacy Act 1988* (Cth) and under the *Corporations Act 2001* (Cth). This Privacy Collection Notice forms part of our Privacy Policy, and together they form our notice for collecting personal information under Australian Privacy Principle 5.

The information required to be collected and verified by us depends on who you are and the nature of the service to be provided by us. If you fail to provide us with the required information, or if you provide us with incomplete, or inaccurate information we may not be able to provide you with the products or services you are seeking within the time periods contemplated. For a complete list of the information we may collect and verify please see our Privacy Policy.

If you elect not to provide us with the personal information you may be exposed to higher risks in respect of the recommendations made to you and this may affect the adequacy or appropriateness of advice given to you. Alternatively, we may elect to terminate our relationship with you if we believe we are unable to provide you with adequate service.

Personal information acquired by us in the course of providing our services may be provided to external service providers, product and platform providers, auditors, taxation and legal advisers and information technology consultants. Otherwise your personal information will not be disclosed unless:

- Australian law requires us to; or
- you authorise us to disclose it to a 3rd Party on your behalf, e.g. your tax adviser.

Some of the entities that we share information with may be located in, or have operations in, other countries. This means that your information might be stored or accessed in overseas countries, including

but not limited to New Zealand, Sri Lanka, Singapore, United Kingdom, Philippines, India and the United States of America. Details of the countries we disclose to you may change from time to time. You can contact us for further details regarding where we may send your personal information.

Personal information may also be processed by staff or by other third parties operating outside Australia who work for us or for one of our suppliers, agents, partners or related companies.

When we send information overseas, we will take reasonable steps to ensure that overseas providers do not breach the Privacy Act and that any third parties are subject to a similar level of protection or similar obligations that are offered by the Privacy Act. If you do not agree to the transfer of your personal information outside Australia, please contact us.

Some of our financial advisers may enter their own outsourcing arrangements to countries other than those detailed above. Those arrangements will be disclosed separately by the financial adviser to their clients.

If you think any of the details that we hold are incorrect or out of date, please contact us to correct this. You can always access the personal information held about you by contacting us.

A copy of our Privacy Policy is on our websites. Otherwise if you contact us, we can send you a copy.



This FSG Part 2 contains information specific to your adviser and should be read together with the [FSG Part 1](#). GPS Wealth Ltd has authorised your adviser to distribute this FSG.

Who is providing the financial services?

Your Financial Adviser is **Tegan Del Moro (Tegan)**.

I am an Authorised Representative of GPS Wealth Ltd AFSL 254 544 and am authorised by GPS Wealth Ltd to provide the financial services described in this FSG.

My Authorised Representative number is 1269098.

What experience does your financial planner have?

Tegan loves working with people early in their financial planning journey, making big decisions, like buying a home, taking on a home loan for the first time, or looking for investment ideas as their first experience in 'investing'. She is skilled with making complex areas like life insurance and income protection, simple, clear and easy to understand. She specialises in structuring personal insurance in a way that it is affordable and meets the big financial risk that health events can create to prevent losing your hard-earned assets because of an unplanned event.

Tegan grew up in central west of NSW in Dubbo, relocated to Newcastle to undertake her double degree, B.Comm (Fin and Acc) B. Bus (Leadership and Management) and Dip.FP at the University of Newcastle, and commenced her career path in financial planning for a local business in 2016.

Does your adviser have any associations and conflicts of interest?

I am a sub-authorised representative of Louiebelle Pty Ltd TA Insight Wealth Planning ABN 18 605 604 457, an authorised representative (no. 001255274) of GPS Wealth Ltd ABN 17 005 482 726.

Louiebelle Pty Ltd TA Insight Wealth Planning may have referral arrangements with other professional service providers. If a client is referred to us, we may pay the referrer a fee or other benefit. We will record the details of any referral fees in the Statement of Advice we prepare for you. If we refer a client to another service provider they may pay us a referrer fee. We will only refer you to third party professionals, where we believe it is in your best interest to do so.

All fees and commissions are paid to Louiebelle Pty Ltd TA Insight Wealth Planning.

Please refer to FSG Part 1, for further information on other relationships that might influence Easton Wealth in providing financial advice services, we will also disclose any associations or conflicts within the Statement of Advice, that we prepare for you.

What qualifications has your adviser completed?

Qualification Name

Bachelor of Commerce (Accounting & Finance)
Bachelor of Business (Leadership and Management)
Diploma of Financial Planning

Authorised Products and Services

I am authorised in the following products and services:

Investment Life Insurance and Life Risk Insurance Products
Managed Investment Schemes including IDPS
Retirement Savings Accounts
Superannuation

Schedule of Fees

These fees should be used as a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Our fees are set out below:

- Plan preparation and implementation fees. These are the fees you pay when you have agreed to receive our advice and will be between \$1,100.00 and \$33,000.00, inclusive of GST, depending on complexity and scope of advice.
- Annual Ongoing service fees. These are the fees you pay when you agree to receive our ongoing advice, and will be between \$1,100.00 pa and \$33,000.00 pa, inclusive of GST. Our ongoing services will be agreed with you in an ongoing services agreement.

How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to GPS Wealth Ltd.

I am an Employee of Louiebelle Pty Ltd TA Insight Wealth Planning and am remunerated through the payment of salary and bonus.

GPS Wealth Ltd will pay up to 100% of those fees and commissions to Louiebelle Pty Ltd TA Insight Wealth Planning. Louiebelle Pty Ltd TA Insight Wealth Planning may pass on up to 100% of those fees and commission to Tegan Del Moro.

How can you contact your financial adviser?

Tegan Del Moro

Phone: 0249411888

Louiebelle Pty Ltd TA Insight Wealth Planning

Mobile: 0409222721

Website: <http://www.insightadvice.com.au>

Email: tegan@insightadvice.com.au

Office Address: 24 Alma Rd New Lambton NSW 2305 Postal Address: PO BOX 405 New Lambton NSW 2305

FSG Approved Date: 29/06/2021 9:03 AM



This FSG Part 2 contains information specific to your adviser and should be read together with the [FSG Part 1](#). GPS Wealth Ltd has authorised your adviser to distribute this FSG.

Who is providing the financial services?

Your Financial Adviser is **Simon Tworek (Simon)**.

I am an Authorised Representative of GPS Wealth Ltd AFSL 254 544 and am authorised by GPS Wealth Ltd to provide the financial services described in this FSG.

My Authorised Representative number is 315675.

What experience does your financial planner have?

Simon's passion for helping clients achieve their financial dreams started in 1998 with his first role as a teller with ANZ. He soon excelled and worked his way through to be a fully certified Financial Planner after completing his Diploma (2001), Advanced Diploma (2005) and continued on to complete his Masters of Financial Planning in 2006.

Simon became a business owner in 2007 where he was able to provide quality service and interact with his clients in a more personalised way, which is why he loves what he does on a day to day basis. 'Not all clients fit into the generic box, I enjoy being able to service my clients with strategies and services that are unique and tailored to their individualised situation'.

Does your adviser have any associations and conflicts of interest?

I am a sub-authorised representative of Louiebelle Pty Ltd TA Insight Wealth Planning ABN 18 605 604 457, an authorised representative (no. 001255274) of GPS Wealth Ltd ABN 17 005 482 726.

Louiebelle Pty Ltd TA Insight Wealth Planning may have referral arrangements with other professional service providers. If a client is referred to us, we may pay the referrer a fee or other benefit. We will record the details of any referral fees in the Statement of Advice we prepare for you. If we refer a client to another service provider they may pay us a referrer fee. We will only refer you to third party professionals, where we believe it is in your best interest to do so.

All fees and commissions are paid to Louiebelle Pty Ltd TA Insight Wealth Planning.

Please refer to FSG Part 1, for further information on other relationships that might influence Easton Wealth in providing financial advice services, we will also disclose any associations or conflicts within the Statement of Advice, that we prepare for you.

What qualifications has your adviser completed?

Qualification Name

Diploma of Financial Planning
Advanced Diploma of Financial Planning
Masters of Financial Planning (MFP)

Authorised Products and Services

I am authorised in the following products and services:

Investment Life Insurance and Life Risk Insurance Products

Managed Investment Schemes including IDPS

Retirement Savings Accounts

Standard Margin Lending Facilities

Superannuation

Self-Managed Superannuation Funds

Schedule of Fees

These fees should be used as a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Our fees are set out below:

- Plan preparation and implementation fees. These are the fees you pay when you have agreed to receive our advice and will be between \$1,100.00 and \$33,000.00, inclusive of GST, depending on complexity and scope of advice.
- Annual Ongoing service fees. These are the fees you pay when you agree to receive our ongoing advice, and will be between \$1,100.00 pa and \$33,000.00 pa, inclusive of GST. Our ongoing services will be agreed with you in an ongoing services agreement.

How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to GPS Wealth Ltd.

I am an Director / Employee of Louiebelle Pty Ltd TA Insight Wealth Planning and am remunerated through the payment of salary and bonus.

GPS Wealth Ltd will pay up to 100% of those fees and commissions to Louiebelle Pty Ltd TA Insight Wealth Planning. Louiebelle Pty Ltd TA Insight Wealth Planning may pass on up to 100% of those fees and commission to Simon Tworek.

How can you contact your financial adviser?

Simon Tworek

Phone: 02 4941 1888

Louiebelle Pty Ltd TA Insight Wealth Planning

Mobile: 0404 864 779

Website: <http://www.insightadvice.com.au>

Email: simon@insightadvice.com.au

Office Address: 24 Alma Road New Lambton NSW
2305

Postal Address: Po Box 405 NEW LAMBTON NSW
2305

FSG Approved Date: 29/06/2021 8:59 AM



This FSG Part 2 contains information specific to your adviser and should be read together with the [FSG Part 1](#). GPS Wealth Ltd has authorised your adviser to distribute this FSG.

Who is providing the financial services?

Your Financial Adviser is **Tabitha Tworek (Tabitha)**.

I am an Authorised Representative of GPS Wealth Ltd AFSL 254 544 and am authorised by GPS Wealth Ltd to provide the financial services described in this FSG.

My Authorised Representative number is 468947.

What experience does your financial planner have?

Tabitha is a financial planner and owner in our business with a career spanning back to 2001 in financial services. She has worked her way from being on front line customer service (bank teller), through the banking world of financial planning in branches of ANZ and CBA and onto an infield role with a dealer group in financial planning, spending her time with advisers working with technology, systems and process improvement with a heavy influence of compliance.

Does your adviser have any associations and conflicts of interest?

I am a sub-authorised representative of Louiebelle Pty Ltd TA Insight Wealth Planning ABN 18 605 604 457, an authorised representative (no. 001255274) of GPS Wealth Ltd ABN 17 005 482 726

Louiebelle Pty Ltd TA Insight Wealth Planning may have referral arrangements with other professional service providers. If a client is referred to us, we may pay the referrer a fee or other benefit. We will record the details of any referral fees in the Statement of Advice we prepare for you. If we refer a client to another service provider they may pay us a referrer fee. We will only refer you to third party professionals, where we believe it is in your best interest to do so.

All fees and commissions are paid to Louiebelle Pty Ltd TA Insight Wealth Planning.

Please refer to FSG Part 1, for further information on other relationships that might influence Easton Wealth in providing financial advice services, we will also disclose any associations or conflicts within the Statement of Advice, that we prepare for you.

What qualifications has your adviser completed?

Qualification Name
Advanced Diploma of Financial Planning
Diploma of Financial Planning

Authorised Products and Services

I am authorised in the following products and services:

Deposit and Payment Products – Basic Deposit Products

Government Debentures, Stocks or Bonds

Investment Life Insurance and Life Risk Insurance Products

Managed Investment Schemes including IDPS

Retirement Savings Accounts

Securities

Superannuation

Aged Care

Direct Equities

Schedule of Fees

These fees should be used as a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Our fees are set out below:

- Plan preparation and implementation fees. These are the fees you pay when you have agreed to receive our advice and will be between \$1,100.00 and \$33,000.00, inclusive of GST, depending on complexity and scope of advice.
- Annual Ongoing service fees. These are the fees you pay when you agree to receive our ongoing advice, and will be between \$1,100.00 pa and \$33,000.00 pa, inclusive of GST. Our ongoing services will be agreed with you in an ongoing services agreement.

How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to GPS Wealth Ltd.

I am an Director / Employee of Louiebelle Pty Ltd TA Insight Wealth Planning and am remunerated through the payment of salary and bonus.

GPS Wealth Ltd will pay up to 100% of those fees and commissions to Louiebelle Pty Ltd TA Insight Wealth Planning. Louiebelle Pty Ltd TA Insight Wealth Planning may pass on up to 100% of those fees and commission to Tabitha Tworek.

How can you contact your financial adviser?

Tabitha Tworek

Louiebelle Pty Ltd TA Insight Wealth Planning

Website: <http://www.insightadvice.com.au>

Office Address: 24 Alma Road New Lambton NSW
2305

Phone: 02 4941 1888

Mobile: 0418 419 114

Email: tabitha@insightadvice.com.au

Postal Address: PO Box 405 NEW LAMBTON NSW
2305

FSG Approved Date: 29/06/2021 9:00 AM



This FSG Part 2 contains information specific to your adviser and should be read together with the [FSG Part 1](#). GPS Wealth Ltd has authorised your adviser to distribute this FSG.

Who is providing the financial services?

Your Financial Adviser is **Alexander Chad Jenkins (Alex)**.

I am an Authorised Representative of GPS Wealth Ltd AFSL 254 544 and am authorised by GPS Wealth Ltd to provide the financial services described in this FSG.

My Authorised Representative number is 000252607.

What experience does your financial planner have?

Alex ignited his spark for assisting the local community reach their financial dreams and aspiration in 2001, at Newcastle Permanent Building Society, where he not only helped clients achieve financial success, but help build the Financial planning department. Since then Alex has developed long term relationship with clients and have seen many through various life stages. Alex is an experienced and well qualified Financial Adviser, having completed his Dip, Adv Dip & Master of Financial Planning. He has held a variety of roles and the extensive studies have provided Alex with a technical knowledge in investment funds, superannuation, income streams and insurance products. Alex is committed to working with his clients in providing technical, commercial and strategic advice focussed on adding value to their businesses or employment whilst growing and protecting their personal net wealth. Alex follows the FPA Code of Professional Practice including the Code of Ethics, Practice Standards.

Does your adviser have any associations and conflicts of interest?

I am a sub-authorised representative of Louiebelle Pty Ltd TA Insight Wealth Planning ABN 18 605 604 457, an authorised representative (no. 001255274) of GPS Wealth Ltd ABN 17 005 482 726

Louiebelle Pty Ltd TA Insight Wealth Planning may have referral arrangements with other professional service providers. If a client is referred to us, we may pay the referrer a fee or other benefit. We will record the details of any referral fees in the Statement of Advice we prepare for you. If we refer a client to another service provider they may pay us a referrer fee. We will only refer you to third party professionals, where we believe it is in your best interest to do so.

All fees and commissions are paid to Louiebelle Pty Ltd TA Insight Wealth Planning.

Please refer to FSG Part 1, for further information on other relationships that might influence Easton Wealth in providing financial advice services, we will also disclose any associations or conflicts within the Statement of Advice, that we prepare for you.

What qualifications has your adviser completed?

Qualification Name
Diploma of Financial Services (Financial Planning) FNS50804
Advanced Diplomas of Financial Services (Financial Planning) FNS60404
Masters of Financial Planning

Authorised Products and Services

I am authorised in the following products and services:

Investment Life Insurance and Life Risk Insurance Products

Managed Investment Schemes including IDPS

Retirement Savings Accounts

Superannuation

Self-Managed Superannuation Funds

Schedule of Fees

These fees should be used as a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Our fees are set out below:

- Plan preparation and implementation fees. These are the fees you pay when you have agreed to receive our advice and will be between \$1,100.00 and \$33,000.00, inclusive of GST, depending on complexity and scope of advice.
- Annual Ongoing service fees. These are the fees you pay when you agree to receive our ongoing advice, and will be between \$1,100.00 pa and \$33,000.00 pa, inclusive of GST. Our ongoing services will be agreed with you in an ongoing services agreement.

How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to GPS Wealth Ltd.

I am an Director / Employee of Louiebelle Pty Ltd TA Insight Wealth Planning and am remunerated through the payment of salary and bonus / dividends.

GPS Wealth Ltd will pay up to 100% of those fees and commissions to Louiebelle Pty Ltd TA Insight Wealth Planning. Louiebelle Pty Ltd TA Insight Wealth Planning may pass on up to 100% of those fees and commission to Alexander Chad Jenkins.

How can you contact your financial adviser?

Alexander Chad Jenkins

Phone: 0249411888

Louiebelle Pty Ltd TA Insight Wealth Planning

Mobile: 0434 936 324

Website: <http://www.insightadvice.com.au>

Email: alex@insightadvice.com.au

Office Address: 24 Alma Rd New Lambton NSW 2305 Postal Address: PO BOX 405 New Lambton NSW 2305

FSG Approved Date: 29/06/2021 9:36 AM



This FSG Part 2 contains information specific to your adviser and should be read together with the [FSG Part 1](#). GPS Wealth Ltd has authorised your adviser to distribute this FSG.

Who is providing the financial services?

Your Financial Adviser is **Ross Langsford (Ross)**.

I am an Authorised Representative of GPS Wealth Ltd AFSL 254 544 and am authorised by GPS Wealth Ltd to provide the financial services described in this FSG.

My Authorised Representative number is 000244984.

What experience does your financial planner have?

I have been an advisor since 1999 and provide comprehensive advice and guidance to all my clients. During my time as a Financial Advisor, I have developed many skills to assist clients achieve financially for long term peace of mind and certainty. I have special interests in providing advice over the life span as needs, goals and objectives change over time.

I am a member of the Association of Financial Advisers and hold a Diploma in Financial Planning as well as a Bachelor of Arts degree from the University of Newcastle.

Prior to Financial Advising I enjoyed successful business and management roles in franchising, industry and education. This background along with my Financial planning experience enables me to have greater empathy when dealing with a wide range of clientele.

Does your adviser have any associations and conflicts of interest?

I am a sub-authorised representative of Louiebelle Pty Ltd TA Insight Wealth Planning ABN 18 605 604 457, an authorised representative (no. 001255274) of GPS Wealth Ltd ABN 17 005 482 726

Louiebelle Pty Ltd TA Insight Wealth Planning may have referral arrangements with other professional service providers. If a client is referred to us, we may pay the referrer a fee or other benefit. We will record the details of any referral fees in the Statement of Advice we prepare for you. If we refer a client to another service provider they may pay us a referrer fee. We will only refer you to third party professionals, where we believe it is in your best interest to do so.

All fees and commissions are paid to Louiebelle Pty Ltd TA Insight Wealth Planning.

Please refer to FSG Part 1, for further information on other relationships that might influence Easton Wealth in providing financial advice services, we will also disclose any associations or conflicts within the Statement of Advice, that we prepare for you.

What qualifications has your adviser completed?

Qualification Name
Diploma of Financial Planning

Authorised Products and Services

I am authorised in the following products and services:

Investment Life Insurance and Life Risk Insurance Products

Managed Investment Schemes including IDPS

Retirement Savings Accounts

Standard Margin Lending Facilities

Superannuation

Self-Managed Superannuation Funds

Direct Equities

Schedule of Fees

These fees should be used as a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Our fees are set out below:

- Plan preparation and implementation fees. These are the fees you pay when you have agreed to receive our advice and will be between \$2,200.00 and \$5,500.00, inclusive of GST, depending on complexity and scope of advice.
- Annual Ongoing service fees. These are the fees you pay when you agree to receive our ongoing advice, and will be between \$3,300.00 pa and \$6,600.00 pa, inclusive of GST. Our ongoing services will be agreed with you in an ongoing services agreement.

How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to GPS Wealth Ltd.

I am a Beneficiary of Louiebelle Pty Ltd TA Insight Wealth Planning and am remunerated through the payment of trust distributions.

GPS Wealth Ltd will pay up to 100% of those fees and commissions to Louiebelle Pty Ltd TA Insight Wealth Planning. Louiebelle Pty Ltd TA Insight Wealth Planning may pass on up to 100% of those fees and commission to Ross Langsford.

How can you contact your financial adviser?

Ross Langsford

Phone: 0418722602

Louiebelle Pty Ltd TA Insight Wealth Planning

Mobile: 0418 722 602

Website: <http://www.insightadvice.com.au>

Email: ross@insightadvice.com.au

Office Address: 24 Alma Rd New Lambton NSW
2305

Postal Address: 11/5 Stewart Street Port Macquarie NSW
2444

FSG Approved Date: 24/06/2021 5:03 PM